



FEDLINK FY2003 PRICING FOR:

Economist Intelligence Unit, N.A..
EU

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Please use these FY2003 pricing pages to verify the charges on your invoices. If you have questions about any charges the vendor has invoiced to you, please contact the FEDLINK Fiscal Hotline at **(202) 707-4900** immediately. Send any faxes to **(202) 707-4999** or email to fliccfft@loc.gov.

**LOT 1 - ELECTRONIC
DATABASES/PUBLICATIONS**

**ONLINE DATABASES, CURRENT AWARENESS,
GATEWAYS**

Access Charges

1001	Start-up/initial fee	N.A.
1002	Internet Access	N.A.
1003	Telecommunications via commercial provider (per hour)	N.A.
1004	Telecommunications via FTS 2000 (per hour)	N.A.
1005	Dedicated port/line	N.A.
1006	Other related access	N.A.

Access Control

1007	Password/ID numbers	N.A.
1008	Cancellation/reactivation	N.A.
1009	Other related access control	IP Permissioning

Usage - Online, Gateways

1010	Transaction - per hour	N.A.
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- 1011** Subscription - specify:
- content (all files, specific files, etc.)
 - subscriber (institution, consortium, unit, individual, association member, print subscriber)

The subscription price will be based on the underlying list price of the publication(s) the customer orders, the discount as described in 1401 and a multiplier based on the number of authorized employees the customer wants to have access to the publication(s). In the event a customer wishes to add authorized employees during a subscription, the EIU will amend the agreement and, if applicable, increase the price per the total number of authorized employees

- | | |
|---|---------------|
| • usage level (unlimited, <i>n</i> hours, <i>n</i> users, etc.) | Unlimited |
| • Period (12 months, 6 months, 3 months, or any period not exceeding 12 months) | Twelve months |

1012	Block (<i>n</i> hours, <i>n</i> searches, etc.)	N.A.
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1013	Other online usage	?
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Search Results - Online, Gateway

1014	Online Display	Yes
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1015	Electronic delivery	Yes
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1016	Print delivery	N/A
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1017	Redistribution of search results	<p>Yes, search results may be redistributed to authorized employees. Customer may also, on an irregular basis, incorporate insubstantial portions of the EIU information into memorandums</p>
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and reports to other people, provided EIU is cited as the source of the information.

1018 Other related search results

N.A.

Current Awareness (Table of Contents, SDIs, Alerts, Trackers, etc.)

1019 Profiling/search

An alerting service via e-mail is available on The EIU Viewswire

1020 Electronic delivery

Yes

1021 Fax delivery

N.A.

1022 Print delivery

N.A.

1023 Redistribution of search results

Yes, to other authorized employees

1024 Other current awareness services

N.A.

ELECTRONIC SERIALS (vendor's own publications)

1101 Subscription/license - specify:

N.A.

- content (title, etc.)
- subscriber (Internet domain, institution, unit,

Document Title: FEDLINK Information Retrieval Services

consortium, individual, association member, print subscriber, etc.)

- usage level (unlimited, n users, etc.)
- period (12 months, 24 months, 36 months, or any period not to exceed 36 months)

N.A.

1102 Redistribution fee

Redistribution rights granted hereunder are limited to distribution of search results to other authorized employees of the Customer. If the customer wants broader distribution rights, the customer shall procure EIU's permission and a fee may be assessed.

1103 Back issues

Back issues available with certain products

1104 Archiving

Archiving

available with
certain products

1105 Other electronic serial charges

?

**FIXED MEDIA - CD-ROM, MAGNETIC TAPE,
DISKETTE**

Standalone Publication/Product - specify:

• content (title, etc.)

1201 Original purchase (non-serial publication)

N.A.

1202 Continuation, annual update

N.A.

1203 Subscription (serial publication) - also specify:
• period (12 months, 24 months, 36 months, or
any period not to exceed 36 months)

N.A.

1204 Multiple copies

N.A.

Networked Publication - specify:

• content - title, etc.

• user/calculation base (institution, site, unit,
n users, etc.)

1205 Original purchase (non-serial publication)

Available for all
products

1206 Continuation, annual update

?

1207 Subscription (serial publication) - also specify:
• period (12 months, 24 months, 36 months, or
any period not to exceed 36 months)

?

SUPPORT SERVICES AND PRODUCTS

At no charge,
EIU will provide

training upon
customer's
reasonable
request.

1301	Documentation (Vendor shall provide member with one current complete set of documentation at no charge)	N.A.
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1302	Usage data in machine-readable format (3.5 or 5.25 high density diskette)	No. Usage reports are however available via facsimile.
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	Vendor Search Software (Proprietary software for access to database only. Commercially available software is not to be offered.)	EIU uses an Alta Vista search engine
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1303	Standalone	By IP filter or username and password
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1304	Networked	By IP filter or username and password
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1305	Site license	By IP filter or username and password
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Training (Travel and per diem rates shall not exceed government rate identified in the Joint Travel Regulations {JTR})

- | | | |
|------|--|---|
| 1306 | At customer's site (per student/group/per class/day) | At no charge,
EIU will provide
introductory
training upon
Customer's
reasonable
request to
information
resource
managers and/or
authorized
employees at
their location or |
| 1307 | In vendor facility (per student/group/per class/day) | remotely at the
EIU's discretion
Use of EIU
services is
largely intuitive
– site includes
help sections |
| 1308 | Training material (vendor shall provide each student with one current complete set at no charge) | ? |

Document Title: FEDLINK Information Retrieval Services

1309	Product Installation (per install)	N.A.
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1310	Other related offerings (please specify)	N.A.
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DISCOUNTS

1401	Basic FEDLINK discount from commercial rates. (The prices offered in this proposal represent a discount of ____% from Commercial rates)	Prices for all publications on the eiu.com website will be discounted from 0% to 50% depending on the total cost of the subscription. The discount bands are as follows:
1402	Additional discount associated with other publications/products	
1403	Volume discount for individual customers - specify: • threshold - \$25,000, \$50,000, \$100,000, etc.	Less than \$2000 : no discount \$2000- \$7,499=10% \$7,500-\$14,999= 15% \$15,000- \$17,999= 20% \$18,000- \$22,499= 30% \$22,500- \$84,999= 40% Over \$85,000= 50% The prices for The ViewsWire and The RiskWire, in

either global or regional editions, and Country Data, Country Indicators, City Data in either global or regional editions and The Worldwide Cost of Living are pre-discounted. Their respective prices are as quoted at The EIU Online Store.

1404	Introductory or incentive discount	N.A.
1405	Customer-specific discounts	N.A.
1406	Other Related Discounts (describe)	N.A.

LOT 2 - DOCUMENT DELIVERY SERVICES

ACCESS TO AND USAGE OF DATABASE OF DOCUMENT DELIVERY RESOURCES

Priced under Lot 1

DOCUMENT RETRIEVAL

2001	Verification fee (per citation)	N.A.
2002	Search and retrieval	N.A.
2003	Copyright/royalty pass through	N.A.
2004	Redistribution	N.A.
2005	Order cancellation	N.A.
2006	Other retrieval	N.A.

DELIVERY

2101	Regular - specify: <ul style="list-style-type: none">• method - electronic, fax, regular mail, etc.• turnaround time - <i>n</i> days, etc.	N.A.
2102	Rush - specify: <ul style="list-style-type: none">• method - electronic, fax, regular mail, priority mail, messenger, etc.• turnaround time - same day, 48 hours, etc.	N.A.

SUPPORT SERVICES AND PRODUCTS

2201	Documentation (Vendor shall provide member with one current complete set of documentation at no charge)	N.A.
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2202	Usage data, activity reports	N.A.
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Vendor Search Software (Proprietary software for access to database only. Commercially available software is not to be offered.)

2203	Standalone	N.A.
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2204	Networked	Yes
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2205	Site license	?
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2206	Other related charges	N.A.
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DISCOUNTS

2301	Basic FEDLINK discount from commercial rates. (The prices offered in this proposal represent a discount of _____% from commercial rates)	N.A.
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2302	Volume discount for individual customers - specify: • threshold - \$1,000, \$2,500, \$5,000, etc.	N.A.
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2303	Introductory or incentive discount	N.A.
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2304	Customer-specific discount	N.A.
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2305	Other related discounts	N.A.
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LOT 3 - VENDOR ASSOCIATED PUBLICATIONS

Specify FEDLINK title price or discount off commercial list price for titles in catalog.

Please see discount schedule in Section 1401

ACCESS TO AND USAGE OF DATABASE LISTING OF OTHER ASSOCIATED PUBLICATIONS - Priced under Lot 1 N.A.

FIRM ORDER (NON-SERIAL TITLES)

3001 Single copy

3002 Multiple copies - also specify:
• number of copies

See EIU Online Store for all product prices. Authorised employees may purchase individual or multiple one-off products at The EIU Online Store, www.store.eiu.com

CONTINUATIONS, ANNUAL UPDATES

3101 Single copy

3102 Multiple copies - also specify:
• number of copies

SUBSCRIPTION (SERIAL TITLES) - also specify:

- subscriber - institution, consortium, unit, individual, association member, etc.
- period - 12 months, 24 months, 36 months

Authorised employees may purchase subscription titles at The EIU Online Store

3201 Single copy

3202 Multiple copies - also specify:

- number of copies

LOT 4 - SPECIALIZED ACCESS

Services and prices may be offered on a fixed basis for all customers (and/or may be defined and negotiated for individual customers by the LC Contracts Office).

Negotiable on a case by case basis.

4001 **CUSTOMER-SPECIFIED GROUPINGS OF DATABASES OR ONLINE FILES**

Negotiable on a case by case basis.

4101 **SPECIAL INTERFACE**

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4201 **ACCESS TO THE CUSTOMER'S OWN FILES**

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**RESEARCH ASSISTANCE FROM VENDOR'S
SUBJECT/TECHNICAL EXPERTS**

- | | | |
|------|--------------------------------|--|
| 4301 | Searching | All standard publications include search engines with help pages |
| 4302 | System use and troubleshooting | EIU provides IT assistance at no cost by telephone or e-mail |
| 4303 | Translation | All publications are in English |

DELIVERY

- | | | |
|------|--|---|
| 4401 | Regular - specify: <ul style="list-style-type: none">• method - electronic, fax, regular mail, etc. | Electronic, products via Internet, print products via surface mail. |
| 4402 | Rush - specify: <ul style="list-style-type: none">• method - electronic, fax, regular mail, priority mail, messenger, etc. | |

The Economist Intelligence Unit is the business information arm of The Economist Group. Through our global network of over 500 analysts, we continuously assess and forecast political, economic and business conditions in 195 countries. As the world's leading provider of country intelligence, we help executives make better business decisions by providing timely, reliable and impartial analysis on worldwide market trends and business strategies.

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- The Foreign Broadcast Information Service
- EXIM Bank
- The Federal Reserve Board
- The Federal Reserve Bank of Atlanta
- The Overseas Private Investment Corporation
- The United States International Trade Commission
- The Marquat Library at Fort Bragg

Quasi-government customers include:

- The World Bank
- The International Monetary Fund
- The Inter-American Development Bank

Our pricing approach takes two factors into consideration: the value of the content and the access level. As a rule, the price per user declines as the number of users increases.

We use several user agreements (contracts) to accommodate the various types of arrangements we have with customers. We would expect to employ our basic network agreement with Fedlink members. The variation would depend on the type of access, either username and password or IP permissioning.